



Homo Sapiens Alphabet: How to Grow Your Clients Base and Enlist Them as Your Raving Fans by Thoroughly Understanding Their Physical Traits and Inherent Behaviors.

By MR Anhviet Nguyen

Createspace, United States, 2011. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****.Mother Nature has bestowed upon us tools to best survive in this world. Although we belong to the same species, we have different physical traits and their inherent behaviors. We are often in awe when a stranger can tell us quite accurately our behaviors. I have seen many a fortunetellers for research. They often base their findings on my physical traits. Many people in this world still put a lot of faith into what psychics tell them. They seek advice on what kind of work they should do, whom they should marry, etc. This book doesn't help you become a fortuneteller, but it offers you a simple system which discern the 5 different types of physical traits we all have and their inherent behaviors for each type or combination of types. If we can understand ourselves and our fellowmen, we can live and work with one another in harmony. This book stresses the application of understanding the Homo sapiens alphabet to help with sales. Selling is the act of providing a product or service that people want...

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